# EMMA GRAFF



## **ABOUT ME**

With 5+ years of experience in the digital marketing field, I am looking to bring my passion and knowledge to a fast-paced, diverse team that will allow me to grow my existing skills and learn new ones along the way.

# EDUCATION

#### Northern Illinois University

Bachelor's in Business Management-Entrepreneurship and Social Responsibility Minor in International Marketing

## EXPERIENCE

#### Strategist, SEO

PHD Media

- Enhance written product content to drive retail conversion success
- Audit client websites and offer SEO recommendations
- Conduct research on consumer language and new SEO techniques
- Lead and maintain client relationships

#### Associate Marketing Manager I

hand2mind

- Managed company email marketing efforts (+163% engagement)
- Strategized lead gen and customer journeys across channels
- Analyzed marketing data to make data-driven decisions

#### **Marketing Coordinator**

#### Aug 2020 - Feb 2022

Feb 2022 - Dec 2022

hand2mind

- Developed segmenting on email list of over 500,000 contacts
- Assisted in transition of new ESP platform
- · Created, managed, and enhanced landing pages on website

#### **Freelance Graphic Designer**

#### Dec 2019 - Present

May 2019 - Aug 2019

- Develop branding for startup businesses and events
- Design marketing materials for growth
- Build and design fully branded websites

#### Marketing & Experience Intern

**IgniteConnected** 

- Optimized website for event registration
- Developed marketing strategies for social media channels
- Supported email drip campaign initiatives

## CERTIFICATION

**Digital Media & Marketing** Duke University Continuing Studies

2020-2021

# **SKILLS**

Adobe Photoshop and Illustrator BrightEdge Canva **Google Analytics** Google Ads Keyword Planner Hive Magento **Microsoft Dynamics 365** Microsoft Office Suite Monday.com Profitero Salsify Screaming Frog SEMrush Squarespace

# LEADERSHIP

#### Co-Founder & Alumni Advisor

Barsema's Closet Dec 2017 - Present

#### **Executive Member- Secretary**

Northern Illinois University Young Alumni Board

Jan 2022 - August 2023

#### Jan 2023 - Present

2016-2019 3.78/4 GPA